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BRIEF INFORMATION ON BDG

1) THE COMPANY

BDG Financial Advisory Services Ltd. “the company” was established in year 2000 in Istanbul / Turkey. The financial consultancy services of the company are concentrated on providing in-house services to domestic and international companies. The managing partners and members of the company have been active professionally in management of major private and public sector institutions. The group members’ previous work experience includes fund raising, public offering, financial rehabilitation, budgeting and financial planning, asset valuation and other finance related issues.

Since the beginning of its operations, the company has provided consultancy services to some of the leading Turkish companies, which are classified in top 100 of the industry, as well as small to mid-size companies operating in the country. These companies are active in sectors like sugar, cement, paper, plastics, agriculture, durable goods, automotive, logistics and iron and steel manufacturing.

2) SERVICES

The main areas of the company consultancy services are as follows:

- a) Undertaking project feasibility studies for investments,
- b) Preparation and coordination of financial studies for public offering and partnerships,
- c) Arrangement of full spectrum of financial products ranging from short and long term credit facilities to financial restructuring and negotiations,
- d) In-depth analysis of the client’s financial, operational, technical and strategic situation for the purpose of future financial planning,
- e) Preparation of strategic financial business plans which cover 10-year projections for the company management,
- f) Company Evaluation studies.

3) OPERATING PRINCIPLES

- Integrity and independence in all business dealings,
- Discretion, that is, secrecy in relationship,
- Commitment and team approach in dealing with the issues of the client.

4) STRENGTHS

Since the beginning of its operations, the company has established itself as a reliable partner for their clients through hands-on approach to their problems. This has created strong bond between the company and its clients for long-term business relations.

The experience of the founding members combined with present track record have created a well-established network which includes;

1. Commercial and Investment Banks,
2. Development Banks,
3. Domestic and International Audit Firms,

4. Consultancy companies and individual consultants.

5) BACKGROUND OF THE FOUNDING MEMBERS

▪ Durmus Cavdar

Managing Partner of BDG Financial Advisory Services Ltd. in Istanbul (2000-), Senior positions (Operations Manager, Deputy GM and GM) in the **Turkish leasing industry** with leading companies(1991-2000), Financial Planning Officer in Treasury & Finance Dept. in **Islamic Development Bank** in Jeddah, Saudi Arabia, (1985-1991) Various positions in the Planning & Coordination Department of the **Turkish Petroleum Corporation** (TPAO),Ankara-Turkey(1976-1985)

Education

Robert College-Istanbul (1970) graduate,
BA, Management and MBA, Business Administration, Middle-East Technical University, Ankara-Turkey (1970-1978)

▪ Ahmet Gozitok

Project Manager of BDG Financial Advisory Services Ltd. in Istanbul (2000-), Stock Dealer and Research Assistant in **Istanbul Investment and Securities Inc.**(subsidiary of Karamancı Holding-Istanbul), **Sinvest Fund Management Inc.-** Istanbul(Swiss based) and **Borusan Holding**-Istanbul and **Istanbul Stock Exchange**, (1996-2000).

Education

BA, Business Administration,Uludag University, Bursa-Turkey(1993-1997).
Ahmet is also a Senior Capital Market Specialist certified by Capital Market Board of Turkey.

